

# opportunities

TTP is Europe's leading technology development and engineering company. Based near Cambridge, England, we have about 300 staff developing technologies, products and manufacturing processes in fields that range from wireless communications and digital printing through to medical devices and life science instrumentation. Our customers are leading businesses throughout the USA, Europe and the Far East.

TTP is looking for clever, hardworking, innovative and hands-on scientists and engineers with a high degree of commercial awareness to contribute to the continued growth and success of our business. Our success depends on flexible and committed staff prepared to ensure we meet our customers' targets – development timescales are short, the specifications demanding, and the projects often require frequent international travel.

## Business Developer (ref.www-MD4)

### Medical Devices Group

TTP is seeking an established business development professional to identify and build opportunities for our Medical Technologies Group. The successful candidate will be expected to make a solid contribution to a group with core business in drug delivery devices, manufacturing systems, diagnostic instrumentation and surgical technology.

#### You will be expected to:

- Initiate and build relationships with senior executives internationally
- Identify opportunities that add significant value to client companies, suit our strategic direction and play to our technical strengths
- Ensure quality in delivery through an appropriate level of involvement in projects
- Inform the strategic direction of the group through intelligence gained in the field

#### You will have:

- A 1st or 2.1 class degree in engineering or science
- Excellent communication and presentation skills
- Relentless drive to build business in technology and development services
- Track record in selling high value contract development services
- Gravitas derived from success in technology development and project management
- An established network of high level decision makers
- Familiarity with the regulatory context of medical device development

#### Employment benefits

- The opportunity to take a lead role in building part of TTP's Medical Device business
- Highly competitive salary and benefits

To apply for this vacancy please submit your cv, stating the reference number above, to:

recruitment@ttp.com  
or send it to:

Human Resources  
TTP Group plc  
Melbourn Science Park  
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Hertfordshire  
SG8 6EE UK



TTP GROUP